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Cashier jobs aren't easy. You must be comfortable working in high-pressure situations, helping customers who can get touchy when it comes to others handling their money. So when you write your cashier resume, emphasize your customer service abilities and other relevant skills. Here are four tips to help you write a professional cashier resume: 1. Skills for a cashier Below are the most important cashier skills to include on your resume: Wondering how to describe your cashier job on a resume for a different line of work? List examples of how you used the above skills on your resume, and explain how those skills transfer to your target job when you write your cover letter. 2. Use action verbs for cashiers Impress the hiring manager by describing your cashier duties and achievements with strong action verbs. Here are some examples of powerful resume words for your cashier resume: ArrangeGreetTag CalculateCountSell ResolveMaintainReceive AssistStockCollaborate RecommendOrganizeWrap Describe your cashier job on a resume for a different kind of work with dynamic verbs and adjectives to emphasize the transferable skills you learned while running a cash register. 3. Craft a resume objective A resume objective is a short introduction that sets the tone of your resume and thus deserves special attention. Here's an example of how to start your resume for a cashier position with a resume objective: Decisive head cashier with over 7+ years of experience providing excellent customer service, handling daily accounts, and maintaining inventory. Aiming to use retail knowledge and expertise to effectively fill a managerial role at JP Electronics. Why is this resume objective effective? The above objective features resume keywords from the cashier job description the hiring manager wrote, including: head cashier 7+ years of experience excellent customer service retail knowledge Using keywords from the job ad makes the applicant relevant immediately. The candidate also states that they have experience: "handling daily accounts and maintaining inventory." With this addition, the applicant reassures the hiring manager that they're easy to train. If you don't have any experience, that's OK. List communication skills and give examples of your ability to learn quickly, and you'll be an attractive candidate. 4. Emphasize your education section if you're an entry-level candidate Students and recent graduates often work as cashiers because the job provides flexible hours and reasonable pay rates. Therefore, retail employers understand if you have little or no work experience on your resume. When hiring managers receive an empty work history section, they look closely at its education section instead. How to write an education section for an entry-level resume Here are three tips for writing an entry-level cashier resume education section that can land you a job over more experienced applicants: Writing a resume with no experience can be difficult, especially for students just entering the workforce. But you can make up for lack of experience by creating a robust education section. Here are three tips to help you craft a resume education section for an entry-level cashier application: Start by declaring your major or subject of study, especially if it's related to the cashier position you're applying to. For example, a marketing or business major is useful if your target job requires upselling. If your GPA is above 3.0, list it to show your ability to learn new information well. Include your hobbies, clubs, and other relevant activities. For instance, if you participated in student government, say so on your resume to show the hiring manager that you have leadership potential. A Development Director, or Director of Development, oversees all of an organization's fundraising and manages relationships with a company's financial partners. Their duties include planning fundraising events, interacting with former donors to encourage ongoing contributions and seeking out opportunities for financial support through grants and sponsorships. Build a Job Description A Development Director works closely with a variety of employees and donors. They often have the following duties and responsibilities: Use sales and spending cycles to guide fundraising campaign decisions Find ideal donors from public and private investors Create a respectful reputation for the company or nonprofit they represent Construct graphs and reports to convey their strategies and needs Build new donor relationships while maintaining ongoing ones Write content to earn grants, new audiences and better relationships with donors and other corporations The Development Director is responsible for leading all development activities within the Northshore Food Bank (NFB) in effort to raise funding for organization operations and its nutritional programs. The position develops, implements and monitors a comprehensive fundraising plan to expand philanthropic support of the organization – including identifying and strengthening relationships with community stakeholders, actively pursuing and managing corporate and individual leads, foster strong donor and sponsor stewardship, and seeking, applying for and managing grant funding. Additionally this position plans and produces internal NFB fundraising events. Duties and Responsibilities Design and implement a comprehensive Development Funding Plan annually which maintains the fiscal health of the organization and provides future financial resources for growth and expansion. Including but not limited to grant writing and management, corporate major giving, annual appeal development and management, third party events, and internal events. Develop strong relationships within the community to foster a positive image such that companies, schools, civic organizations and individuals will make the Northshore Food Bank the local charity of choice for funding. Act as primary point of contact for funding, donations and fundraising event inquiries. Collect, organize, and maintain a complete and accurate database record of donors and funding received. Creates funding targets for board of directors. Establishes tracking tools and monitors monthly. Work collaboratively with fundraising event chairs to offer management, production and oversight of both NFB internal fundraising events. Including developing and managing production timeline, budget, and evaluation. Oversee branding, image and consistency of messaging in all organization materials. Including ensure NFB messaging is updated and accurate in all marketing and outreach materials. Design and produce annual giving campaign, as well as auxiliary marketing, promotional and outreach materials. Work collaboratively with NFB team members as needed to secure food resources. Coordinate media events; speak on behalf of organization with media outlets as needed. Perform networking at selected community and leadership events. Deliver presentations on programs to various community, corporate and church groups as needed. Directly supervise Development Associate. Other duties as assigned.Skills and Knowledge Excellent personal, verbal and written communication skills; Customer service, communication and recordkeeping experience required. Able to manage multiple projects while meeting deadlines; Solid organizational, time management and project management skills required; Initiative and collaborative skills indicated; Foster and promote business relationships and partnering within the community. Comfortable working with people from diverse backgrounds; Establish rapport and build on relationships to promote mission of Northshore Food Bank; Good public speaking skills requiredQualifications Related college or 6-8 years related experience preferred; 2-4 years management experience required. Knowledge and use of Microsoft Office, including Word and Excel required; Power Point preferred.Job Type: Full-timePay: \$45,000.00 - \$57,000.00 per yearBenefits: Flexible schedule Paid time off Retirement planSchedule: Day shift Monday to FridayEducation: Bachelor's (Preferred)Experience: Development/Fundraising: 3 years (Preferred) Microsoft Office Suite: 5 years Location: One location Show less Show more Shadow Lake Nature Preserve PO Box 58963 // 21656 184th Ave SE Renton, WA 98058 [website] (425) 432 4914 Position Title: Program & Development Director Renton, WA This job posting is a repost with an updated position title and streamlined job responsibilities to fit the current needs of the organization. This position is still the key management leader of Shadow (Save Habitat and Diversity of Wetlands), also known as Shadow Lake Nature Preserve. Shadow acquires and restores critical lands to permanently protect and steward dwindling wildlife habitat while engaging and educating all. The Program & Development Director is responsible for overseeing the administration, programs, and fundraising activities of the organization. Other key duties include marketing and community outreach. The ideal candidate is driven, well-organized and self-sufficient, with high emotional intelligence and a passion for environmental conservation. Primary Responsibilities Development & Community Outreach Serve as Shadow's primary fundraising leader; develop a strategic annual fundraising plan aimed at increasing organizational capacity and ensuring long-term growth and sustainability. Identify, cultivate, solicit, and steward prospective and existing donors; strengthen relationships with corporate and foundation partners; and engage Board of Directors to support these efforts. Manage grants, including researching available grant options, writing grant proposals, maintaining the grant calendar, tracking budgets and outcomes, and submitting reports in a timely manner. Oversee communication including content creation for monthly e-newsletter, Shadow's website and web presence on social media, and printed materials including flyers and brochures. Develop and implement community engagement activities including events such as the annual Frog Frolic and Issaquah Salmon Days.Administration & Program Management Oversee the day-to-day operations of the organization and ensure maintenance of facilities. Assist in facilitating weekly staff meetings and provide support to co-workers. Attend monthly Board of Director meetings to report on operations and develop organizational plans and policies. Build an annual budget for the organization and prepare program and project budgets. Track expenses and ensure organization operates efficiently and within budget. Process and track donations, and issue gift acknowledgements and tax-receipts for monetary and in-kind donations. Ensure strong administrative and technological infrastructure, including serving as the primary administrator for Microsoft Office 365 and the Salesforce database.Minimum Qualifications Experience in nonprofit management or development. Self-motivated, self-starter, and dedicated to advance Shadow Lake Nature Preserve's mission. Ability to engage and effectively collaborate with the Board of Directors. Ability to empower co-workers and delegate tasks to staff, the Board, and volunteers.Preferred Qualifications College or university degree in a relevant field. Strong networking/fundraising skills; experience in donor stewardship, grant writing/management, and event management is desired. Demonstrated strategic thinking and planning abilities. Ability to envision and convey an organization's strategic future to staff, board, volunteers, and donors. High level of resourcefulness, creativity, and solid organizational leadership.Desirable Skill Set Strong financial management skills, including budget preparation, analysis, decision making and reporting. Excellent written and verbal communication skills and the ability to work well with people. Solid organizational abilities, including planning, delegating, program development and task facilitation. Proficiency in Microsoft Office Suite: Word, Excel, and PowerPoint. Experience with WordPress, Constant Contact, or Salesforce is desired.Logistics & Salary Status: FTE, salary, exempt Salary range: \$55,000 - \$60,000 Benefits: Shadow offers paid time-off, paid sick leave, paid holidays, and healthcare benefits. 21656 184th Ave SE, Renton, WA 98058 Start date: Mid to late July Approximate hours of work are within the hours of 8 am -6 pm. Candidates must be able to work a flexible work schedule, including some weekends or evening, as necessary. Shadow's current hours of operation are Tuesday - Saturday, with the hope of this position moving to Monday - Friday in the future. Valid WA State Driver's License and reliable transportation with current auto insurance are required. Position involves some local travel. Reimbursement is available for work related travel and parking expenses.To ApplyPlease send a thoughtful cover letter, resume, & three professional references in a single PDF to:Max Prinsen, Board President - max[at]website[CC:info[at]website]\*Subject line: Program & Development Director ApplicantApplications will be accepted until position is filled. Applications will be reviewed upon receipt.Shadow is an equal opportunity employer. Criminal background screening and past employer reference checks will be conducted for final candidates. Shadow is an 'at will' employer.Job Type: Full-timePay: \$55,000.00 - \$60,000.00 per yearBenefits: Health insurance Paid time offSchedule: 8 hour shiftWork One location Show less Show more Development Directors typically work at non-profits and community organizations that rely on charitable donations to sustain their mission, but they can also work at corporations seeking partners on new initiatives. A Development Director is responsible for raising enough money to meet their organization's financial goals, forecasting future income and gathering feedback from donors. Development Directors work closely with public relations professionals to attract attention from potential supporters and host industry events that raise awareness of their organization's goals. They help department leaders to create their own fundraising programs and connect them with opportunities to get more donations. Development Director skills and qualifications Here are some common skills and qualifications needed to become a Director of Development: Management or leadership experience preferred Excellent communication and interpersonal skills required Organizational, time-management and problem-solving skills needed Ability to lead and direct others Excellent attention to detail Knowledge of grant writing Some knowledge of different CMS platforms Event planning capabilities Development Director salary expectations A Development Director makes an average of \$95,526 per year. Salary may depend on level of experience, education and the geographical location. Development Director education and training requirements Most Development Directors have at least a bachelor's degree in nonprofit administration, business administration, communications or a similar field. Some Development Directors hold a Master of Business Administration or a master's degree in fundraising, which may substitute for some experience and training. There is a Certified Fund Raising Executive certification for these professionals, though it is not a minimum requirement. A CFRE demonstrates a candidate's ability to apply fundraising techniques in a role. A Director of Development often receives training as they gain experience in lower-level fundraising roles. They could also seek training to become more effective managers since it is a leadership position. Development Director experience requirements A Director of Development should have at least five years of experience. For larger companies or nonprofits, they may need up to 15 years to show they can manage more employees and responsibilities. Experience should be mainly in fundraising, though marketing, communication or business roles can transfer well. Candidates should have familiarity with sales and marketing strategies, grant writing and event planning. Leadership experience is especially useful for managing fundraising employees. Job description samples for similar positions Here are some job description samples similar to a Director of Development: Director of Marketing Business Development Manager Marketing Manager What are the qualities of a good Development Director Because Development Directors are in charge of keeping key patrons happy and engaged in their business relationships, a good Development Director should be charming, persuasive and have excellent customer service sensibilities. They can anticipate the wants and needs of both donors and their employer, finding mutually beneficial ways to accrue wealth for an organization. Successful Development Directors enjoy collaborating with others and use attention-to-detail to coordinate large-scale events. They are analytical and can make accurate projections about donor commitments and the availability of financial resources. What is the difference between a Development Director and an Operations Director? Development Directors are in charge of gathering funds for an organization while Operations Directors are responsible for administering the day-to-day logistics. Development Directors and Operations Directors can work together to prepare overall budgets for an organization and set expectations for how much money is necessary to continue carrying out essential tasks. Operations Directors also help Development Directors coordinate equipment, decor, staff and refreshments for fundraising events, process donations and communicate with the public. What are the daily duties of a Development Director? Development Directors work in an office coordinating staff on fundraising campaigns and travel to meet clients or attend events. They host meetings with wealthy donors to secure the business relationship and provide updates on the organization's new initiatives. Development Directors personally manage high-profile donors and delegate small-scale fundraising to other marketing, membership and customer relations staffs. Development Directors analyze data reports to determine the effectiveness of different fundraising efforts, then adjust their overall strategy to focus on the most lucrative fundraisers. What should you look for on a Development Director's resume? A Development Director's resume should have a balance of business experience, management and sales. They should understand how non-profit business structures work and be passionate about their organization's mission, allowing them to persuade new donors to contribute to a cause. Experience in fundraising is an essential part of a Development Director's resume. Look for details on how well the candidate met fundraising projections on past projects to determine the effectiveness of their fundraising techniques. Strong candidates will highlight relationship-management with longstanding sponsors.





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